

EARN UP TO

6X

+ 21% RESIDUAL COMMISSIONS

Limited-Time Partner Promotion

Valid through December 31, 2026

Help customers modernize their communications with Zoom Phone through CallTower and maximize your earnings on every qualified opportunity.

Partner Incentive

Zoom Phone Pro Licensing

Earn:

- 21% Residual Commission
- 5X SPIFF on qualifying 36-month agreements
- 6X SPIFF on qualifying 60-month agreements

Additional Eligible Services

Continue earning standard residual commissions on qualifying services including:

- DIDs
- Calling Plans
- Additional Zoom Phone licensed services

Why Sell Through CallTower?

- Global deployment capabilities
- Dedicated pre-sales and post-sales support
- Industry-leading implementation services
- A complete communications portfolio beyond Zoom

Terms and Conditions

- Promotion is valid on qualifying opportunities contracted between August 1, 2026 and December 31, 2026.
- Applies to new Zoom Phone opportunities sold through CallTower.
- Customer agreements must have a minimum of \$1,000 MRR on 36-month or 60-month contract term to qualify for the applicable SPIFF.
- SPIFF multiplier is determined by the executed contract term.
- Residual commissions are paid in accordance with the applicable CallTower Partner Agreement.
- Call Paths remain eligible for the standard 14% residual commission only.
- Opportunities must be submitted, approved, and booked in accordance with standard CallTower sales and commission policies.
- Promotion may not be combined with other promotional commission offers unless expressly approved by CallTower.
- Cancellations, contract reductions, or early terminations may result in adjusted or forfeited incentive payments in accordance with CallTower's standard commission policies.
- CallTower reserves the right to modify, suspend, or terminate this promotion at any time without prior notice.