

EARN UP TO

6X

+ RESIDUAL & PROFESSIONAL SERVICES COMMISSIONS

Limited-Time Partner Promotion

Valid through December 31, 2026

Position the complete Zoom communications and customer experience portfolio through CallTower and maximize your commission opportunity with every qualified deal.

Partner Incentive

Zoom Phone Pro Licensing:

- 21% Residual Commission
- 5X SPIFF on qualifying 36-month agreements
- 6X SPIFF on qualifying 60-month agreements

Zoom Contact Center:

- 6X SPIFF on qualifying 36-month and 60-month agreements
- +20% Residual Commission

Professional Services

Increase your earnings even further with:

- +15% One-Time Commission on qualifying Professional Services attached to eligible opportunities.

Why Sell the Complete Zoom Portfolio Through CallTower?

- One trusted provider for UC + CC
- Simplified procurement and support
- Global deployment and migration expertise
- Dedicated pre-sales, implementation, and customer success teams
- Opportunity to increase customer value and recurring revenue

Terms and Conditions

- Promotion is valid on qualifying opportunities contracted between August 1, 2026 and December 31, 2026.
- Applies to new Zoom Phone and Zoom Contact Center opportunities sold through CallTower.
- Customer agreements must have a minimum \$1,000 MRR on 36-month or 60-month contract term to qualify for the applicable SPIFF.
- Zoom Phone SPIFFs are based on the applicable contract term.
- Zoom Contact Center SPIFF qualifies for a 5X SPIFF on 36-month terms and a 6X SPIFF on 60-month terms.
- Professional Services commissions apply only to eligible Professional Services sold with the associated opportunity.
- Residual commissions are paid in accordance with the applicable CallTower Partner Agreement.
- Opportunities must be submitted, approved, and booked in accordance with standard CallTower sales and commission policies.
- Promotion may not be combined with other promotional commission offers unless expressly approved by CallTower.
- Cancellations, contract reductions, or early terminations may result in adjusted or forfeited incentive payments in accordance with CallTower's standard commission policies.
- CallTower reserves the right to modify, suspend, or terminate this promotion at any time without prior notice.