

Maximizing ROI with Microsoft Teams GCC High Direct Routing

Microsoft Teams has become an essential collaboration tool for many businesses, but for government contractors and organizations handling controlled unclassified information (CUI), they need more than just collaboration. They require a platform that streamlines work and meets stringent federal security and compliance standards. That's where **Microsoft Teams Government Community Cloud High (GCC High) with Direct Routing** comes in, offering collaboration, compliance, and streamlined communications for government contractors.

Some organizations see GCC High as just an addition cost to work with the U.S. Department of Defense. While the platform does help meet regulatory requirements, viewing the platform as just an expense – there is more to it than that. DoD Government Contractors are eligible for GCC High in Azure Cloud. Microsoft GCC High (GCCH) meets the unique and evolving requirements of contractors holding or processing DoD-controlled unclassified information (CUI), Cybersecurity Maturity Model Certification (CMMC), or subject to International Traffic in Arms Regulations (ITAR).

GCC High Direct Routing is an investment that boosts productivity, enhances security, and ultimately reduces operational costs for government contractors.

Here, we'll explore the ROI benefits of adopting Microsoft Teams GCC High Direct Routing and how it actively makes your organization more productive, secure, and cost-effective.

Boost Productivity

Productivity is paramount to operational success, and inefficient processes are a hidden drain on your resources. Employees switching between apps and devices drains focus and wastes valuable time, which gradually begins to affect an organization's bottom line.

GCC High Direct Routing solves this by unifying all communication channels, including chat, meetings, and phone calls, into a single, secure platform, creating a seamless user experience. Employees can make and receive calls directly from the Teams interface, reducing the need for switching to different apps or systems. Features like call forwarding, transferring, and voicemail are handled within the familiar Teams environment, reducing training time and accelerating adoption.

Eliminates Wasted Time

GCC High eliminates the need to switch between apps or devices, allowing employees to dedicate more time to important tasks.

Streamlines Workflows

By integrating voice, video, and messaging directly into teams, GCC High enables seamless task management and faster decision-making.

Enhances Collaboration

GCC High provides government contractors with seamless, real-time communication and file-sharing tools designed to improve collaboration among employees.

Ensure Compliance

For government contractors, achieving and maintaining compliance isn't optional; it's a requirement for doing business. Meeting compliance standards like CMMC can be a complex and expensive ordeal, and failure to comply can result in hefty fines, loss of contracts, and significant reputational damage.

Microsoft Teams GCC High is specifically built for these stringent security requirements. The entire infrastructure resides in sovereign US data centers and is managed by trusted support personnel to ensure compliance is maintained. By integrating your telephony into this secure environment via Direct Routing, you extend that compliance over all your voice communications.



Simplifies Audits: By centralizing and securing communication data into one compliant location, GCC High makes audits faster and less resource intensive.



Lowers Risk of Fines: GCC High adheres to strict government compliance standards like ITAR and CMMC, reducing the likelihood of regulatory violations and associated fines.



Protects Contracts: GCC High allows government contractors to demonstrate a secure and compliant communications infrastructure, which helps secure and retain valuable government contracts.

Reduce Security Risks

Cybersecurity threats are more sophisticated than ever, and traditional on-premises phone systems can be a vulnerability to an organization's security. They require constant patching, physical security, and dedicated expertise to manage effectively.

By moving your telephone into the GCC High cloud, you leverage Microsoft's enterprise-grade security, including advanced threat protections, access management, and continuous monitoring that would be prohibitively expensive for most organizations to replicate. This ensures that your voice communications are protected by the same security protocols that guard the rest of your GCC High data.

- **Protects Against Costly Breaches:** GCC High safeguards sensitive information with advanced encryption and compliance measures, reducing the risk of data breaches and associated financial penalties.
- **Lowers Security Overhead:** By utilizing Microsoft's robust security infrastructure, government contractors can rely on expert-level protection without the need for extensive in-house security resources.
- **Ensures Business Continuity:** GCC High provides reliable, cloud-based communication tools with built-in redundancy features, ensuring uninterrupted operations and preventing costly delays.

Consolidate Solutions

Managing a variety of different vendors for each communication system is not only inefficient, but also costly. Organizations have separate contracts, support teams, and hardware lifecycles to worry about their phone system, collaboration platforms, and conferencing solutions, and this needless complexity results in a high total cost of ownership.

GCC High Direct Routing allows you to consolidate all these functions onto a single platform with a single license. Government contractors can retire their outdated and expensive on-premises PBX hardware, removing costly maintenance contracts and reducing reliance on third-party applications.



Simplifies Vendor Management: By consolidating communication tools to one platform, GCC High reduces the need to manage multiple vendors and the number of contracts to negotiate.



Reduces Hardware Cost: By leveraging cloud-based telephony, GCC High eliminates the need for expensive on-premises hardware, reducing costs on maintenance for government contractors.



Reduces IT Management: GCC High minimizes IT workload by centralizing communication infrastructure, allowing teams to focus on important tasks rather than maintaining disparate systems.

A Clear Return on Your Investment

Microsoft Teams GCC High Direct Routing is more than just a compliance tool; it's a strategic investment in your organization's operational excellence and security. By boosting productivity, ensuring compliance, reducing security risks, and consolidating communication solutions, GCC High Direct Routing empowers organizations to operate more efficiently and securely while lowering overall costs.

For government contractors navigating the complexities of regulatory requirements and operational demands, this platform offers a unified, secure, and cost-effective communication solution that drives long-term success. Embracing GCC High Direct Routing is not just about meeting standards; it's about exceeding them while unlocking the full potential of your organization.