# **Genesys Cloud CX + CallTower**

Smarter contact centers. Simplified delivery. Real results.



CallTower and Genesys have joined forces to transform customer experience with state-of-the-art contact center solutions. Following CallTower's recent acquisition of Inoria, a leader in customer experience consulting/professional services, the partnership leverages Genesys' advanced cloud-based technology to deliver seamless, scalable, and highly personalized interactions across multiple channels.

Together, they empower businesses to elevate customer engagement, optimize operations, and achieve impactful results, all while staying ahead of the ever-changing needs of modern consumers. This collaboration underscores their shared dedication to innovation, efficiency, and redefining exceptional customer experiences.

## Why Genesys Cloud CX?

Genesys Cloud CX is a leading, all-in-one cloud contact center platform that empowers organizations to create seamless, personalized customer experiences across voice, chat, email, and messaging channels.

#### **Key Capabilities:**

Omnichannel engagement

✓ Al-powered automation and self-service

✓ Workforce engagement tools

Real-time and historical analytics

Scalable, secure, cloud-native architecture



# **Work Better with a Genesys Premier Partner**

As a Genesys Premier Partner, CallTower brings over 30 years of experience deploying, optimizing, and supporting contact centers across North America. Our full-service approach means you get expert guidance throughout your journey—from strategy to migration, implementation, and beyond.

## **Our Comprehensive Approach**

#### Strategy

Maximize the value of your Genesys investment with a clear roadmap aligned to your business goals.

# Configuration & Implementation

Expert management ensures your Genesys Cloud platform is deployed right, the first time.

#### Personalization

A customized solution designed around your unique environment and customer needs.

#### **Training & Support**

Empowering your teams with tailored training and responsive, bilingual support options.

#### Migration

Smooth, cost-effective transitions to Genesys that minimize disruption and accelerate time to value.

#### **Maximize ROI**

Continuous partnership focused on optimizing performance and maximizing return on investment.

# Why Partner with CallTower?



30+ years of contact center experience



Hundreds of Genesys Cloud deployments completed



North American-based bilingual delivery and support teams



Support for 150+ active Genesys customers



In-house expertise—no third-party handoffs



Awarded Genesys Partner of the Year (High Growth) and 2024 Genesys North America Canada Partner of the Year





**Client Success Stories:** 

**Epcor Case Study** 

**Genesys Case Study** 

## **Beyond Contact Center:**

Unified Communications + Voice Services

CallTower enhances Genesys Cloud CX with a broader portfolio of integrated communications solutions:

**Global PSTN and voice services** 

Microsoft Teams, Webex Calling and Zoom Phone integration

Unified Communications as a Service (UCaaS) + CCaaS under one roof

24/7/365 Tier 1 support with enterprise-grade SLAs

