



ENABLE REMOTE WORK, SUCCESSFULLY



Your remote workforce requires much more than just online meetings to be successful. A single hub to chat, meet, call, and collaborate can help every type of worker from C Suite to firstline connect and thrive securely in this new reality of work driven by COVID 19.

CONSIDERING ZOOM?

- ✓ **Microsoft Teams** may be the better choice for your business.
- ✓ **Microsoft Teams** is more than just online meetings. It is a single hub to integrate the people, content, and tools your team needs to work together, even when they need to work apart.
- ✓ **Microsoft Teams** is included in your Microsoft 365 subscription.

SECURE, PRODUCTIVE, & INTELLIGENT COLLABORATION IN MICROSOFT TEAMS



PROTECTING USERS AND DATA

In **Microsoft Teams**, protecting your users and data is a key priority, built into the product. But don't just take our word for it—we back our promise with strong contractual commitments for your peace of mind.

vs

Zoom lacks critical security features, like preventing data loss or stopping users from opening malicious files, exposing your users and IP to risk, while providing limited contractual commitments.



ENABLING REMOTE WORK

Productive remote work needs more than online meetings. **Microsoft Teams** is a hub for teamwork that supports remote collaboration end to end—so your teams can meet online, co - author seamlessly, keep context with persistent in channel discussions, and more.

vs

Zoom can enable your online meetings, but you will need additional third party tools to fully equip your teams to collaborate remotely. And even then, bouncing from one interface to another can disrupt workflows and affect your organization's productivity.



CREATING AN INCLUSIVE WORKPLACE

Microsoft Teams is a platform that helps your entire workforce be productive remotely, no matter their abilities, language, workstyle, or technical skill. It delivers an intelligent, inclusive experience and easily scales to enable large cross - company meetings & live events.

vs

Zoom lacks tools like real time live captioning or automated workflows, designed to help people of all abilities stay productive. Its host based licensing means only designated hosts get full fledged abilities, with the rest relegated to stripped down functionality. Live events are supported only as a paid add on.

MICROSOFT TEAMS IS A BETTER CHOICE FOR YOUR BUSINESS.

Teams provides secure, productive, and intelligent collaboration with several built-in features not included with Zoom.

PROTECTING USERS & DATA



zoom

Use location, device, and risk level to ensure only the right people view content, join meetings, & present (MDM/MAM)



X

Protect files, chats, and content from being exposed accidentally through data loss prevention & sensitivity labels



X

Prohibit recordings or transcripts stored in the cloud from being accessed, monitored, or viewed by unauthorized users unless engineers are providing technical support



Protect users from malicious software hidden in links & attachments (Advanced Threat)



X

Get support for 90+ national, regional, and industry specific compliance requirements and standards



X




Comply with policies and regulations more easily, with built-in tools for legal hold, data retention, & case management (eDiscovery, Legal hold, Audit log, Content)






X

¹ Certifications include: HIPAA, HITECH, ITAR FedRAMP, FISMA, EU Model Clauses / Privacy Shield, ISO, SSAE, SOC (1, 2, & 3). For a complete list, please visit the Microsoft Trust Center

² Capabilities included for Microsoft Teams channels, chats, and files. Does not cover meeting recordings or transcripts.

<div> <div>ENABLING REMOTE WORK</div> <div>  <div>  <div>  </div> </div> </div> </div>		
Schedule and review upcoming meetings & agendas natively right from your calendar	✓	X
Chat, share presentations, transfer controls, or send files within the meeting	✓	✓
Take notes and co author in real time during the meeting with seamlessly integrated document collaboration and digital whiteboarding	✓	X
Reduce distractions through custom backgrounds	✓	✓
Store meeting content & discussions in one place with persistent context and notes captured in channel or chat (before/during/after)	✓	X
Record meetings in the cloud & access previous meeting recordings and transcripts	✓	✓
Untether productivity through walkie talkie mode on smartphones, tablets, and hands free devices	✓ ³	X
³ Walkie Talkie in Microsoft Teams will be available starting July 2020.		

<div> <div>CREATING AN INCLUSIVE WORKPLACE</div> <div>  <div>  <div>  </div> </div> </div> </div>		
Ensure accessibility with real time AI enabled captions	✓	X
Overcome language barriers through in line chat translations in over 60 languages	✓	X
Simulate in office discussions with multiple, simultaneous live video streams and virtual hand raising	✓ ⁴	✓
Deliver live events for up to 10,000 attendees as easily as a meeting, at no extra cost	✓	X ⁵
Automate and digitize workflows with low code tools to make processes easier for remote workers	✓	X
Empower unlimited interactions for the entire organization, not just designated hosts	✓	X
⁴ Microsoft Teams currently offers 9 live video streams and will continue to increase this limit even more in the future. ⁵ Zoom provides live events as a paid add on based on participants, charged per month/per host (1k/\$340; 3k/\$990; 5k/\$2,490; 10k/\$ 6,490)		

WHY CALLTOWER FOR TEAMS?

Our mission is to enable people to easily connect...

CallTower was the first solution provider to deliver a Native Office 365 Microsoft Teams Direct Routing experience with global calling plans empowered by a 24/7/365 client services team. This solution ensures a personalized implementation, adoption, training, support strategy with aggressive pricing.

As a Microsoft Gold Partner for over 12-years, CallTower delivers a Native Experience where all integrations live within the Teams Client, ensuring no third party connections which add security risks.

WHY CALLTOWER FOR MICROSOFT TEAMS DIRECT ROUTING?

Network is completely optimized for voice

Enterprise security and compliance

Re-route phone numbers when Microsoft has an outage

Emergency Services in 36 International Countries

SMS // CT Text

Direct Routing as a Managed Service

CRM Integration

All Your Communications in One Place

GCC High

Seamless Porting from any Platform

24/7/365 Tier 1 / Tier 2 support

ONLINE PROVISIONING IN

UCaaS Solutions

+

CCaaS Solutions

+

Collaboration

+

Integrations




















SCHEDULE YOUR NATIVE TEAMS CONSULTATION TODAY!