



is here for Microsoft Teams

**A major Microsoft Teams partner opportunity is here...
and it is built to reward bigger, longer-term wins.**

For a limited time, CallTower partners can earn
**5X MRR on qualifying net-new-logo
Microsoft Teams deals** with a 5-year term
and a minimum \$1,000 MRR commitment.

Eligible deals must close between **July 1,
2026, and December 31, 2026.**

If you have customers evaluating Microsoft Teams voice, Operator Connect, Direct Routing, or a broader cloud communications strategy, now is the time to move the conversation forward.

This is not just another SPIFF.

It is a chance to turn the right Microsoft Teams opportunity into a much bigger partner payout.

Register your Microsoft Teams opportunity today.

REGISTER

Terms and Conditions

CallTower's 5X Microsoft Teams SPIFF applies to qualifying Microsoft Teams Operator Connect Dial Plan opportunities that close between July 1, 2026, and December 31, 2026. To qualify, deals must include a minimum 5-year term and a minimum \$1,000 monthly recurring revenue commitment. This offer is available for net-new-logo clients only, and existing accounts do not qualify. SPIFF payout is based on eligible monthly recurring revenue and may be combined with other promotions or SPIFFs. Monthly Recurring Charges and Non-Recurring Charges are not eligible for discount. Accounts that do not meet all qualifying requirements may be eligible for a reduced SPIFF, subject to CallTower approval. The SPIFF does not apply to Teams Call Paths, Network, SIP Trunks, Circuits, Text Messaging, Call Recording, CT Unite, toll-free numbers, minute bundles, usage, Contact Center Solutions, Equipment, including handsets and headsets, or other technology solutions that may be eligible for separate SPIFFs. SPIFF will be paid approximately 60 days after the first full billing invoice. The customer must be billing within 90 days after contract execution, unless CallTower is unable to provision the customer due to an issue not related to the Partner or Customer. CallTower reserves the right to modify these terms and conditions at any time without prior notice.